

GREGORY M. GUNN

Brooklyn, NY | (646) 498-5334 | gmgunn@gmail.com

SUMMARY

With over 25 years in technology and innovation, I am a proven leader, builder, and board member specializing in scaling successful organizations. I've helped mission-driven for-profit and non-profit organizations tackle growth challenges from inception to scale as an investor, advisor, and board member. My experience includes introducing new technology, creating and scaling operations, and developing staff. When organizations face tough challenges, I am ready to lean in and help them succeed.

BOARD EXPERIENCE

Current Board Service

- FHI 360 (2019-present): Vice Chair, former Audit Committee Chair, served on CEO search committee
- Donors of Color Network (2021 - present): Finance Committee Chair
- Zearn (2021 - present): Data and Research Committee Chair
- Bridgespan Group (2020-present)
- Transcend Education (2022 - present)
- Girls Who Code (2022 - present)

Previous Board Service

- Nellie Mae Education Foundation (2011-2022): Board Chair 2020-2022; managed CEO transition and strategy shift
- Education Leaders of Color (2018-2023): Board Chair 2021-2023
- City Year (2020-2023)
- Wireless Generation (2000-2009) (for-profit)

Board Role Experience

- Have served on or led a range of committees: governance, investment/endowment management, DEI, strategic planning
 - Have successfully provided board leadership during highly challenging scenarios: CEO transitions, downsizing, cyberattack recovery, HR crises and investigations, pandemic response
-

AREAS OF EXPERTISE

- Sectors: education, workforce development, software, venture capital, startup
 - Entrepreneurship
 - Scaling through multiple stages of growth
 - Establishing product-market fit
 - Software development
 - Operations management and customer care
 - Building and running effective sales teams
 - Data and analytics
 - Strategic planning
 - Establishing effective board governance
-

PROFESSIONAL EXPERIENCE

LINGO VENTURES (2015-present)

New York, NY

Co-Founder

- Making investments in tech-driven companies in education, workforce development, and other high-impact sectors. Expertise in supporting entrepreneurs through growth and scaling challenges.

CITY LIGHT CAPITAL (2011-2015)

New York, NY

Venture Partner

- Focused on impact investments in education, energy and safety.
- Responsible for sourcing deals, conducting due diligence, and supporting entrepreneurs in K-12, higher education, and consumer education businesses.

WIRELESS GENERATION (2000-2010)

New York, NY

Co-founder, President and Chief Scientist

- Co-founded the leading innovator in software systems for K-12 education, delivering systems for assessment, instruction, management and accountability.
- Company acquired by News Corp.
- Rebuilt and expanded the company's sales operations, tripling annual billings within one year.
- Led research efforts related to use of data for instructional and managerial decision-making.
- Founded the company's analytics and data-mining operation to maximize the value of the mCLASS literacy development database for customers.
- Developed new advanced professional development designs around data-driven instruction for the K-12 market.
- Established the company's general operations and managed two equity financings.
- Managed the establishment and operations of the company's product development, leading to the successful shipment of several award-winning products.

ACCOMPLISHMENTS

- Named one of Fast Company's '100 Most Creative People in Business' in 2012
- Patent #20090263778, "System and Method For Real-Time Observation Assessment"

EDUCATION

Massachusetts Institute of Technology

Cambridge, MA

Master of Science, Electrical Engineering and Master of Science, Management

University of Oxford

Oxford, England

Master of Arts, Philosophy and Psychology

Rhodes Scholar

University of Chicago

Chicago, IL

Bachelor of Science, Physics